Overview

• Intro to AOR
• Review of regulations
  – Purchasing rules
  – Environmental regs
  – Travel
  – Training

What is an AOR?

Agreement Officer’s Representative
  – Hybrid program officer/rainmaker/rules
  – enforcer/advocate/networker/gov’t bureaucracy
  – navigator…

Simply: AOR’s role is to help you accomplish the goals of your project so that USAID can realize its goals in funding your project

How we work together…

• Help me promote the work you do!
  – Help me tell your story — accurately
• Send photos, updates on breakthroughs
• Please let me know BEFORE something shows up on the front page of the local paper…
What you need to know when funded by USAID $$

• Purchasing rules
  – Supplies
  – Vehicles
  – Equipment
  – Fertilizer
  – Pesticides

Buying Supplies with USAID $

• If purchasing from an advanced developing country (e.g. South Africa), you MUST get waiver BEFORE you buy supplies.

• If local procurement in developing country (if you buy IN Senegal) or in US – Allez-y!
  – We want to support local businesses. No need to import yourself!

Vehicle Purchases

MUST be manufactured in US unless waived based on a determination that:

(a) US manufacturers are unable to provide a particular type of needed motor vehicle;

(b) there is a present or projected lack of adequate service facilities and supply of spare parts for US-manufactured vehicles in the country or region within a country where the vehicle will be used;

or

(c) there is an emergency requirement for vehicles that can be met in time only by purchase of non-US-manufactured vehicles and for which no non-USAID funds are available.

General Equipment >$5K

• You need approvals from USAID to purchase equipment valued at over $5,000

• Remember – at the end of the program, disposition instructions will be provided and the equipment must be returned to USAID, or the proceeds from the sale of the equipment must be returned. There are some exceptions, but not many…
Fertilizer & Pesticides

• Governed by Reg 216
• An Initial Environmental Examination (IEE) covers this program.
  – Any deviation from the IEE requires amendment to the IEE.
  – Be sure your activities are covered by the IEE
• Application of fertilizer or pesticide requires an Environmental Mitigation & Monitoring Plan

Reg. 216: History and Legal Authority

• Lawsuit brought against USAID in 1975 for harmful pesticide use in Pakistan
• Settlement mandated environmental procedures for USAID activities
• Section 117 of the Foreign Assist. Act now requires USAID use EIA process
• Reg. 216 and ADS parts 201.3.12.2.b and 204 codify this requirement.

Buying Fertilizer with USAID $

• FIRST: Env Mitigation & Mgmt Plan (EMMP)
• Second: you need approval from USAID (AO)
• Steps?
  – If using in US/buying in US = AO approval (simple letter)
  – If buying and using in Senegal/Malawi/Honduras = AO approval (simple letter)
  – If buying in 3rd country – (importing to Senegal etc) rethink this now – lots of paperwork

Buying Pesticide with USAID $

Two separate steps:
Environmental & Procurement rules apply
If pesticide will be used on:
• < 4 ha of land
• No people or animals can eat the crops if pesticide was used
If yes, then draft an EMMP (per terms of IEE)
Buying Pesticide with USAID $ 

- EMMP approved by AOR > proceed to procurement
- Purchasing rules – same as fertilizer
  - From US or Senegal/Burkina Faso/Ghana: Simple letter of approval from AO (USAID)
  - From advanced developing country – think again

If pesticide will be used on:
- > 4 ha of land, then PERSUAP approval needed
  - PERSUAP approval from USAID/BFS/Bureau Environmental Officer (BEO)
  - Purchase – get letter of approval from AO for procurement from US or your countries

Environment Mitigation & Monitoring Plan
http://www.usaidgems.org

Pesticide Evaluation Report & Safe Use Action Plan (PERSUAP)
http://www.oired.vt.edu/ipmcrsp/mainpagedocs/PERSUAP/

International Travel

- Put it in annual workplan (#people, destination, number of days, & cost)
  - AOR does blanket approval for year
- Objective: contain travel costs, ensure Mission has opportunity for learning about program, address security/diplomatic shifts
- Unexpected travel (not in workplan) – MO sends me requests as needed for approvals
Capacity Development Agenda

- J-1 visa required for USAID trainees
  - Comes with 2 year home residency requirement
  - Student signs terms of sponsorship & returns home for visa (if already in the US)
- PhD students – we’ll transfer them to another program if you run out of time
- Link nationals to opportunities to build professional networks during training, (home-country mentors, professional mtgs, etc.)

Please See our Feed the Future Website

www.feedthefuture.gov

Thank You!